



The Leading Edge

A Newsletter for Users of ExitCare®



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Version 6.1 is available! See "New Features of ExitCare 6.1" for complete listing of all new features.

MedQuest, LLC Acquires EPIC Software Systems Inc.

MedQuest, LLC has acquired EPIC Software Systems, Inc., an Oregon Corporation, and one of the first companies in the healthcare discharge instruction market. EPIC is an acronym for Emergency Patient Instruction Compiler.

EPIC Software Systems has always been recognized as one of the leading companies in the discharge instruction market. Dr. Earl Showerman, founder of EPIC Software Systems, will assume the role of Contributing Editor at MedQuest, and key EPIC personnel will become part of the MedQuest team.

MedQuest will add the EPIC Software System's titles to its current repository of over 1,700 English titles.

For more information visit our website at www.exitcare.com.

MedQuest Editorial Team Grows

Dr. Earl Showerman, former president of Epic Software Systems, Inc., has been recruited to be a contributing editor. We are very excited to have Dr. Showerman join our editorial team. He brings over twenty years of medical experience specific to authoring and reviewing patient education content to the team. His initial responsibilities will include the enhancement of the company's Editorial Guidelines, the recruitment of an Editor-In-Chief to focus on the needs of the Emergency Department as well as in-patient and ambulatory care services, and the selection of additional medical professionals for the editorial board of reviewers. This is very important to us to support the enterprise-wide patient education needs of today's healthcare institutions.

Earl Showerman graduated from Harvard College and the University of Michigan Medical School, and received post-graduate training at the University of Washington. He was elected a Fellow of the American College of Emergency Physicians in 1984. For over 25 years, he practiced emergency medicine at Providence Medford Medical Center where he also served stints as ED medical director, EMS Supervising Physician, and Medical Advisor to the Center for Health Promotion. Dr. Showerman expressed that, "This is a great opportunity to help educate millions of patients using peer-reviewed, evidence-based content, coupled with attractive instructional graphics, and documents translated into more languages than any other medical software available today."

Please join us in welcoming Dr. Showerman to the ExitCare team!

Software Partner News

More info at www.exitcare.com/html/software_partners.html

MediNotes Corporation, one of the nation's leading electronic medical record providers announced that they have partnered with MedQuest, LLC, to bring ExitCare documents into their over 3,400 client sites nationwide. "We are very excited about this partnership with MedQuest. By adding ExitCare's patient education documents into **MediNotes e**, we are enhancing our physicians' ability to communicate effectively with their patients," stated Don Schoen, CEO and President, MediNotes Corporation.

"MedQuest, LLC. is dedicated to providing valuable products that improve communication between healthcare providers and their patients," said Richard Thompson, EVP of MedQuest, LLC. "We are excited to be working with MediNotes. They are a recognized EMR company that meets the needs of physicians in a solo or small group environment. By adding ExitCare's educational documents, they are augmenting their EMR with quality, comprehensive patient education material, and we are proud to be an important part of the leading small practice EMR."

Go to www.exitcare.com for more information.

We are excited to announce a new partnership with **Patient EDU**. They deliver high quality patient education programs that use interactive video to complement the written materials found in ExitCare. The Patient EDU patient education system consists of over 1,000 titles covering about 80% of all medical conditions requiring hospitalization including cardiovascular, orthopedics, stroke, women's health, men's health, diabetes, asthma and otolaryngology. The Patient EDU system is used to help patients learn more about their specific medical conditions, recommended treatment options and teach post-operative regimens. It is designed to help hospitals meet JCAHO patient education requirements.

As subscribers to the ExitCare Patient Education System, we know that you value high quality patient educational materials. To learn more or for a demonstration, please review the materials included with the ExitCare first quarter update package, or call Patient EDU at 1-800-807-6882 or check out their website at www.PatientEDU.com.

Product Update News

A complete New Features list is included with the Quarterly Update mailing

"FOR YOU"

JCAHO continues to stress the importance of making certain a patient understands the information communicated during their education sessions. ExitCare now offers a new module called "For You". The "For You" print outs contain a series of True/False statements that will help determine if the patient understands the information in the ExitCare document, and contains a patient signature line to help document

the process. There are also CME accredited seminars available to learn the entire teaching model.

We are introducing this feature with "For You" questions for over 100 top instructions. Questions will be added every quarter until the majority of important instructions are included. The price for this module is \$500 per year. Contact us for more information.

New Language Now Available - Tagalog

We are pleased to announce another new language in the ExitCare line up. It is Tagalog, the primary language of the Philippines. For our initial release, we are offering more than 100 key documents in Tagalog, with more being added over time.

We are also currently contracting for French translations. As the leader in providing patient information in languages other than English, MedQuest invites your language requests.

New Pediatric Drug Dosing Defaults – Version 6.1 includes drug default settings for common pediatric weight ranges for 19 common pediatric prescriptions.

Prescription Printing – ExitMeds prescription writing now supports a dedicated prescription printer, the Star Micronics locking TSP847. This thermal printer uses roll stock which can use blank or pre-printed security paper. For more information call us for a product info sheet, or click on the Printer Recommendations link at www.exitcare.com/html/downloads__site_.html.

Fax Server Change – ExitCare version 6.1 now supports a central network fax server setup. This currently still requires WinFax Pro 10.x, but eliminates the need for WinFax to be installed on each workstation.

Employee News

MedQuest announces the hiring of two new employees and a change for another. First, **Steve Johnson** has moved from his Customer Service position to that of Lead Technical Support. His contact information has not changed.

Chris Lee is filling the role of Customer Service Rep that Steve formerly filled. His service area is essentially the eastern half of the U.S., from Michigan to Mississippi and east. Chad Hallaway continues in his role of CSR for the western U.S.



Wil Pike has been hired in the role of Lead Quality Assurance and Testing. As ExitCare features and functions grow, so does our development and support staff. His duties also include tech support and training.

Patient Education is not an extra task ... it's the one thing you do that makes all your other interventions work!